



TREVO

# What is TREVO?

People to People (P2P) Car-Sharing Marketplace, like AirBnB for cars

P2P Carsharing is an innovative approach to vehicle sharing in which car owners temporarily rent their personal vehicles to others in their surrounding area. P2P carsharing belongs to the larger sharing economy, an economic model premised on the notion of collaborative consumption.

# TREVO HOSTS & GUESTS

## BOOK

**Try first 1a!**

Now you can book any car that fits for your trips.



Sign up & explore for the car you want

Book & contact the host

Meet the host, get the car!

## HOST

**Let your car work!**

Share your car and earn extra money!



Sign up & upload your car details

Make it available and bookings will come

Meet the guest, share your car!



# Our **Operation** Teams



## **Accident Handling Team**

a team on standby to assist any accident occurs within a booking.



## **Delivery Team**

TREVO custodians deliver the cars to Guests for you with no charges



## **Customer Service Team**

A team of people ready to assist the guests in any situation given via calls/whatsapp

# Creating an Account - KYC

- Before Hosts can start listing their vehicles, they will need to create an account by going through our KYC process by submitting selfie with IC and their CDL



## 1. Selfie with IC

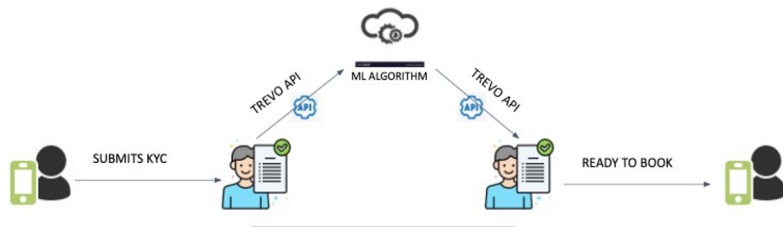
- To create an account, Hosts will need to submit a selfie with their IC
- IC cannot cover the selfie



## 2. Driver's License

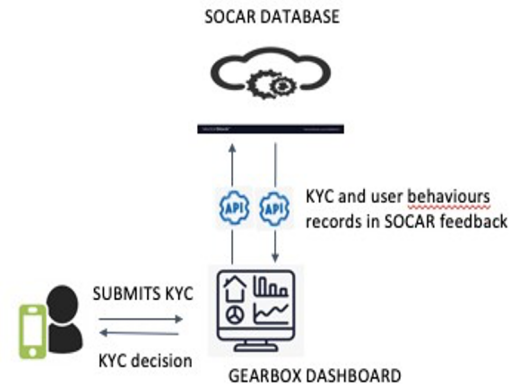
- Photo of Driver's License
- Please insure that the photos of the details of the Driver's License can be seen
- Only CDL licenses will be accepted

# Our Backend (Verifying the users)



## KYC - Machine Learning based Automated KYC

KYC process streamlined into <60s, incl Facial, ID and Driving Licence recognition



## KYC - API to Socar database

KYC against Socar's 700k database for user behaviour

## KYC - API to authority database

Driving records verification against authority database

# Documents Required for **each** car



## Interior & Exterior

- Capture or upload the car's interior and exterior as this will be shown in the listing.
- TREVO can provide you a professional photographer for this matter as well

## Car Grant

- Capture or upload valid car grant to ensure and determine car ownership.

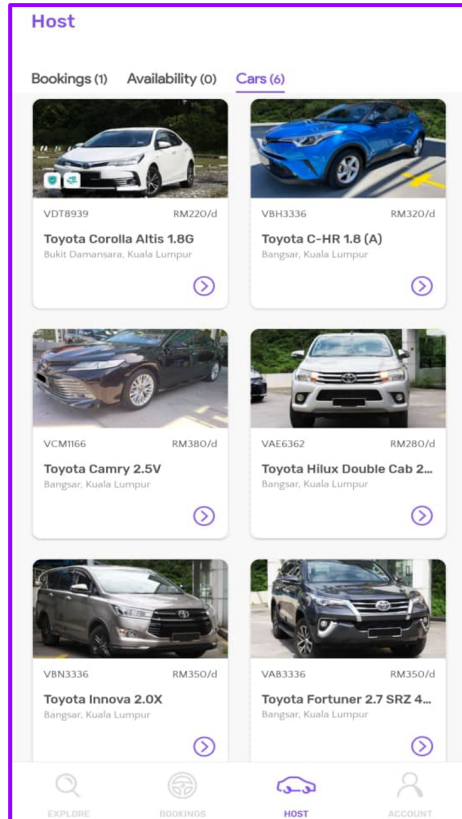
## Road Tax

- Capture or upload valid car Road Tax.

## Insurance Policy

- Capture or upload car's insurance policy.

# Approved Car List



Cars successfully approved and uploaded will be shown in your account's Car List. Edits can be made by tapping on the cars



# List Your Car - Insurance Packages

25%

## BASIC PACKAGE

Hosts will use their own insurance policy

- Trevo will take 25% commission
- No changes made to Host's existing policy
- Trevo will provide assistance with police reports and IO

40%



## TREVO SHIELD

Trevo's Preferred Insurance Package

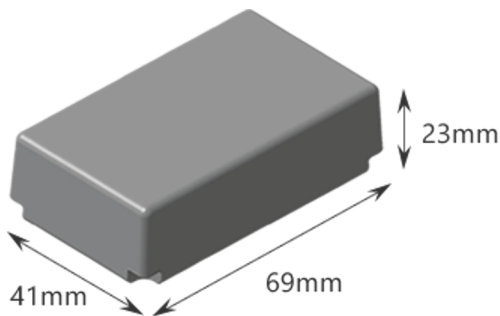
- Trevo will take 40% commission
- Existing insurance plan will be switched to our Preferred Insurance partner
- Trevo provide liability up to RM3 million, covering Own Damage, Fire & Theft and 3rd party liability
- Trevo will file and handle your claim resolutions

# Safety Features



## KYC Process

- At Trevo, we practice an extensive KYC process in order to make sure our Renter are people we trust for our Hosts



## GPS Installation (Optional)

- Hosts may opt for a sophisticated GPS to be installed in the Vehicle by Trevo,
- Refundable deposit of RM450 to Trevo.
- GPS is a standalone/portable product that can be removed at any time

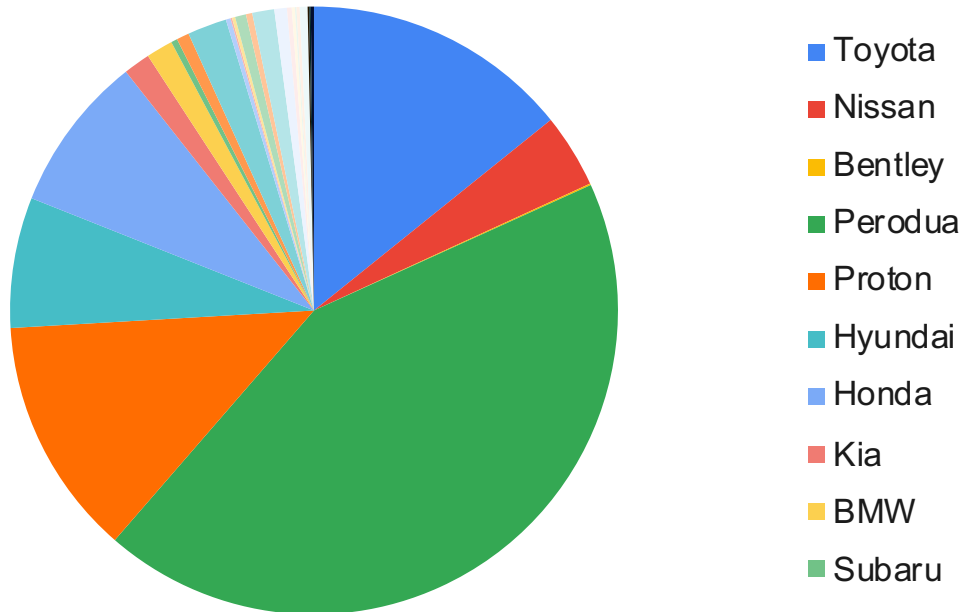


## Credit Card Pre-Auth

- For all bookings made on Trevo, Trevo will enforce a pre-auth for all bookings to ensure that Renter has sufficient funds before making bookings.

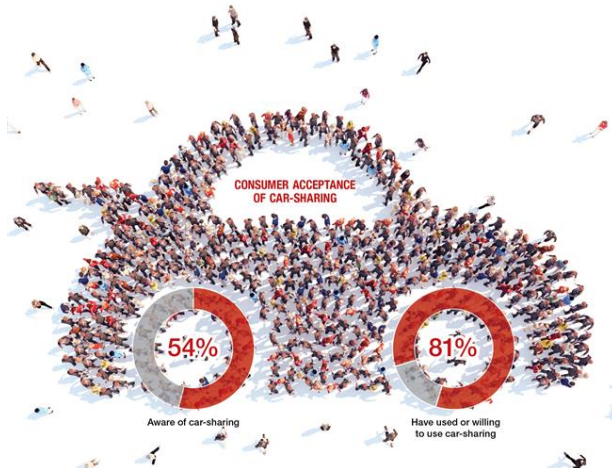
# Brands Car List

Car Brand



# Financial Aid Initiative

As part of our corporate social responsibilities, we would like to collaborate with the government to help Malaysians facing this difficult time and achieve the same objectives:



- To help the Malaysian car owner to be able to prepare themselves for post Covid-19 by staying afloat, and to retain their car ownerships
- To capitalize their idling vehicle time and generate supplemental income especially in fulfilling the need to pay for the hire and purchase loans.
- To normalize car owners measures for financial sustainability of time ahead.
- To promote car sharing among Malaysians and grow the car sharing community in this country

# Financial Aid Initiative



In the face of coronavirus, the **financial stability** of thousands of car owner is in jeopardy

- Allocate **RM 2 Million** budget for making accommodation for impacted car owners by addressing immediate concerns
- One off cash aid of **RM200<sup>1</sup>** for car owners, in total **RM 200** for aid.
- Direct benefit to **10,000** car owners<sup>2</sup>
- Up to **85%<sup>3</sup>** reduction in car loan burden via extra income generation.
- Encouraging social inclusion

Note:

1. Only applicable to private car owners, who car is made available onto Trevo for car sharing purpose. RM 100 will be paid at each month for at least 1 successfully fulfilled booking at every month, over 2 months.
2. Age of the vehicle is no older than 10 years old.
3. Based on 10 days of successful car sharing days

